

# About the Firm



Border Station

Eastern Appraisal & Consulting (“EAC”) is one of the oldest and most experienced firms in the region. It was founded in 1975 to provide real estate valuation, appraisal review and advisory services throughout New England. Extensive experience in research and analysis distinguishes EAC products. *H. Randolph Glennon*, President, is a former CRE member of Counselors of Real Estate, MAI and AI-GRS member of the Appraisal Institute, and has an MBA with a real estate concentration. Ran has more than 25 years of real estate appraisal review, finance, valuation and consulting experience for varied clients and purposes. He currently offers wide ranging real estate analysis and consulting services, excluding appraisals.

The goal is to help clients make sound decisions based on the well-supported opinions of seasoned professionals. Independent, timely, reliable, cost-effective analyses and reports are offered. The company is committed to the integrity, service and excellence our clients deserve. Answers to many real estate questions do not require an appraisal, and so consulting is the most important service offered. Objective use of experience and technical competency provides unbiased advice and guidance in pursuit of clients' best interests. Strict privacy and confidentiality in client relationships are maintained.



## Shopping Center

Proven performance and expertise are based on extensive continuing education and training; active involvement and leadership in related professional organizations; and diligent use of modern valuation and consulting methods, computer technology and the Internet. The firm's extensive market data library is continuously updated.



**Multi-family  
Apartments**

Clients receive the proven benefits of a centralized office, data, technical resources, management and quality control. Communication is efficient and effective. The firm collaborates with a wide range of professionals including architects, engineers, developers, assessors, realtors, property managers, financiers, consultants and other experts, when appropriate and necessary to get the job done right.

All prior appraisal work has complied with the Uniform Standards of Professional Appraisal Practice ("USPAP"), the Uniform Appraisal Standards For Federal Land Acquisitions ("Yellow Book"), Interagency Appraisal Guidelines, and other regulatory authorities. The firm has faithfully adhered to the Appraisal Institute Code of Professional Ethics. Photos of a few of the properties for which the firm has provided

valuation or advisory services are presented throughout the website.